

Growing the Nation, by Empowering Rail Transportation



K&R RAIL Engineering Limited
(Formerly Axis Rail India Ltd.)

**YOUR TRUSTED
RAILWAY EPCC &
LOGISTICS PARTNER**



K&R RAIL Engineering Limited

India's only End-to-end solutions provider of Railway EPCC Services under one roof

India is one of the fastest growing superpowers in the world and the Industrial Sector forms the Backbone of the country.

K&R Rail Engineering Ltd. (Formerly Axis Rail India Ltd.) along with its subsidiary KVR Railway Infrastructure Consultancy Services (KVRRICS) was founded in 1993 with a vision to cater to the ever growing demand for Mass Transportation & Bulk Logistics of Goods & Materials through the Indian Railway networks.

Thus, holding the domain expertise and rich experience of nearly Three Decades, today we stand as the Leading Railways EPCC Conglomerate in India. We have executed projects of more than INR: 2000+ Crores in past few years for prestigious clients on Turnkey. We are fully authorized by the Rail way

Headquarters and Divisional Railway Authorities.

We are proud to have provided services to the Top Industries of the country such as Steel, Aluminium, Thermal & Captive Power, Major Ports & Cement Factories etc.

Moreover, We are India's only firm to provide end-to-end railway EPCC Services under a single roof such as:

- **Earth Works**
- **Bridges & Civil Works**
- **Track Works**
- **Overhead Electrification (OHE) Works**
- **S&T Works (Signalling & Telecommunication)**
- **Railway O&M (Operation & Maintenance)**
- **Consultancy**

OUR VISION & MISSION

VISION:

To be at the forefront of the ever expanding railway infrastructure industry in India. We thrive to expand our horizons to the International Rail Industry also, and become the face of Rail Infrastructure in India.

MISSION:

- Leading & Directing towards a sustained growth for the Nation through targeted growth in the Industrial Sector.
 - Bringing our experience & domain expertise to many more new clients.
 - To provide World Class Client Satisfaction by our Quality, Safety and Timely completion.
 - Promote Industry Leading Safety & Protection practices.
 - Provide best in class Consultancy & Construction Services with unmatched Support & Delivery.
 - Offer dedicated Workmanship, Ownership & Leadership to our clients.
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CORE COMPETENCIES



OUR LEADERSHIP



C. Ramakrishna - IRTS

Vice Chairman

Mr. C. Ramakrishna is the Vice Chairman of the Company overseeing the overall operations of the Company. He is from the Indian Railway Traffic Services cadre.

Mr. C. Ramakrishna joined Indian Railways in the year 1966 and contributed in various capacities in the Operating Department in Southern Railway and South Central Railway.

The Positions he held are:

- Chief of Marketing & Movement Officer and Chief Public Relations Officer in Singareni Collieries Co. Ltd.;
- Chief Freight Traffic Manager of South Central Railway;
- Divisional Railway Manager of Hyderabad Division of South Central Railway for more than two years;
- Chief Operations Manager of South Central Railway for three years;
- Addl. General Manager of South Central Railway for 3 years;
- General Manager of South Central Railway during the year 2002, prior to his retirement.



S. K. Sharma - IRSE

Director - Engineering

Mr. S.K. Sharma is the Director – Engineering of the Company looking after all the Engineering aspects and execution of the Projects. He is a B.Tech Graduate from IIT Roorkee in Civil Engineering and M.Tech in Environmental Engineering from IIT Roorkee.

He has four decades of rich experience in execution of large span Bridges, Project Construction, Project Management and General Management.

He has served in the Indian Railways in various capacities such as Chief Engineer (Construction), Chief Track Engineer, Divisional Railway Manager, Principal Chief Engineer, Chief Administrative Officer (Construction) and Retired as Additional General Manager of Southern Railway.

He has received a 3-Star Award by the President of India for Construction of the First Green Building on the Indian Railways.

He was conferred as Outstanding Engineer Award by the Indian Building Congress in 2014 and has worked with M/s .ALSTOM as a Safety Assessor and with AECOM – Feedback Infra, Hyderabad Metro Rail as Chief Resident Engineer - Coordination.

OUR LEADERSHIP



Manoj Kumar Jha

Chief Executive Officer
&
Whole Time Director

Mr. Manoj Kumar Jha have a Experience of 20 plus years in the field of Project Execution in Indian Railways, Liasioning with various Government Organisations and Business Development in Railways, Defence and Private sectors that may be utilised for development and growth of Organisation.

Prior to Being elevated as CEO and Whole Time Director he was the Executive Vice President of K&R Rail Engineering Limited.

Previous Positions Managing Partner, DLS Rail Engineering, Hyderabad (2016–2024); Associate Vice President – Projects, KVR Rail Infra Projects Pvt. Ltd. (2010–2016); General Manager – Business Development, MCML Systems Pvt. Ltd., Bangalore (2003–2010).

He holds a B.Sc. in Physics (Honours) from Lalit Narayan Mithila University, Darbhanga.



Shoeb Khan

Vice President
(Commercial & Projects)

Mr. Shoeb Khan, is a Business Leader who is having a Decade plus experience in Logistics Management, Operations & Management, Construction, Continuous process improvement for Corporate and Investment Finance, Project Management, Business Development, HR Management and Industrial Relations.

He has done his BBA (Honours) from the Trent University - Canada, MS in Finance & Investment from the University of Edinburgh Business School - UK, MBA (PGP) from the prestigious Indian School of Business (ISB), Hyderabad.



Kamlesh Gupta - IRTS
Advisor
(Transportation & Planning)

Mr. Kamlesh Gupta who is from the Indian Railway Traffic Services cadre has almost Three decades of experience in the Indian Railways. He has worked in the key positions in Indian Railways such as Chief Freight Transportation Manager, Chief Operations Manager, Retired from the Indian Railways as Addl. Member (Traffic & Commercial), Railway Board.

He has worked as a Group General Manager in Container Corporation of India Limited for two years.

He has also worked as Divisional Railway Manager of Lucknow and headed a Staff strength of almost 25000.

He was appointed as a Consultant to United Nations for a Study on development of Tran- Asian Railway (Southern corridor of Asia-Europe Link route).

He was also appointed as United Nations Consultant for a Study on Rail Road Grade Separators of 7 Asian countries.

He is on the Visiting Faculty on the Indian Railways Institute of Transport Management and has conducted Seminars and given Presentations on various Study tours and companies.

He was also associated as a Consultant for CTRAM Dedicated Freight Corridor Delhi Metro Rail Corporation, Price Water House Cooper, Ernst & Young, Association of Container Train Operators etc.



K&R RAIL Engineering Limited

Mining Vertical

An inspiring journey spanning over 3 decades of pioneering initiatives, best business practices, and the establishment of new benchmarks for operational efficiency has aided us to emerge as one of the largest mining companies in India.

Our core expertise is in OB removal, mineral extraction and transportation. Being a company that's consistency eager for greater challenges we have forayed into Mine Development & Operations (MDO) to add to a repertoire of contracts.

We specialize in mining Natural Resource Commodities like Iron Ore, Copper, Coal, Bauxite, Graphite, Lime Stone, Granite, and Baryte and Beach Sand. At K&R Rail Engineering Limited, we have never had hits of stereotypical model, conceptually and in practice. We are credited for owning the Biggest Fleet of HEMM Assets and State of the Art Mining Operation Infrastructure. This, combined with innovative Thinking, has made us emerge as the most preferred solution provider in the Mining Industry and K&R has handled a cumulative quantity of more than 100 Million Tonnes of Mining material in the past 3 decades.

K&R Mining vertical is headed by our Director Shri Suresh Solanki, Aeronautical Engineer from Hindu College, Madras who has pioneered the Iron Ore business and Mining in the Bellary area in the year 2002 onwards and has handled cumulative volume of more than 30 million metric tonn of Iron Ore.

He also involved in Mining of Rare Earth Minerals such as Iron Ore, Manganese & Rare Earth Minerals such as Zircon, Illiminite, Rutile, Garnet, Silimanite. He also pioneered and is the only Mining Expert in extraction of Beach Sand Mining on the East Coast of Andhra Pradesh and has handled cumulative volume of more than 5 million tonns of Beach Sand.

He was also involved in Mining Operations across the Middle East and Mining of Iron Ore and other Rare Minerals in the country of Sudan.

He was also involved in Mining and Trading of Minerals in Uganda and Acquired Exploration License, and conducted Survey and test analysis of Minerals and obtained Mining License in EL No: EL1412, ML: TN2717.

He was also involved in Mining of Tantalite, Tin & Tungsten mining and value addition industry and has set up a State-of-Art Mining Laboratory in country of Uganda.

HIGHLIGHTS

20+

Lakh m³ of
Earthworks

150+

Kms of
Track Works
Completed

100+

Kms of
Overhead
Electrification

3+

Lakh m³ of
Ballast
Supplied

300+

Acres of Land
Acquired
for Clients

100+

Major & Minor
Bridges
Executed

3+

Projects
with S&T Works

500+

Consultancy
Projects
(KVRRICS)

25+

Completed
EPCC Projects

₹2000+

Crores of Turnover
since Inception.

WHY K&R

LAND ACQUISITION

Land Acquisition is a Massive Undertaking by K&R Rail Engineering including the complete coordination & liaison with Central & State Government Departments as well as Individual Land owners.

K&R Rail Engineering is proud to have Acquired more than 300 Acres of Land for and on behalf of our Esteemed Clients. Our strategic approach and handling in this segment remains unmatched.

TIMELY PROJECT APPROVALS

Timely submissions, liaison and approvals for projects on behalf of our clients has always been our endeavour, and we have continuously succeeded at every instance to ensure the same.

We are pleased to inform that we have successfully obtained the necessary approvals for 500+ Consultancy & EPCC Projects.

LOCAL ID/IR ISSUES

We bring unparalleled expertise and experience in management of Local Authorities & Parties and Minimise instances of Local Disputes, Unionisms, Strikes etc.

K&R Rail engineering has an Excellent Track record of Liaison leading to Resolution of Industrial Disputes with the Local Authorities & Organizations on behalf of their clients, in our pursuit to achieve faster project progress.

THE EXTRA MILE...!

Client relationship is integral to our values at K&R Rail Engineering & we are proud to be the No. 1 preferred and trusted choice of our returning clients such as Ramco Cements, Zuari Cements and Many Others. K&R Team always goes the Extra Mile..!

Our priorities lie in client inputs, project milestones, quality of work and Hindrance-Free progress at any cost.

AREAS OF SERVICES

ENGINEERING

- Site feasibility studies, due diligence and surveys.
- Railway protocol adherence and Project Management Consultancy Services.
- Preparation of Engineering Designs, Drawings & Reports, Plans, Technical Specifications etc.
- Implementation of performance standards, maintenance, training & operation protocols.
- Technical Analysis, Estimation & Document Control.
- Estimation forecasting and Phase-wise Project Planning.
- Detailed Project Report (DPR) preparation as per IR and IS standards and approval liaising.

PROCUREMENT

- Material Supply
 - Rails, Sleepers, Ballast, Moorums, Points & Crossings and Rail Accessories and other Track Materials.
 - All building & civil work materials.
- Equipment/Machinery Deployment.
- Labour Allocation
 - Provision of Skilled, Semi-Skilled and Unskilled workforce specific to activity.
- Legal & Paralegal compliance.
- Transportation & Logistics as required.

CONSTRUCTION

- Execution & Management of:
 - All Track Works
 - Civil Construction Works
 - Earthworks
- Quality Assurance / Control
- Electrical Assembly & Installations
- Mechanical Assembly, Erection & Fabrication for Civil / Track items

COMMISSIONING

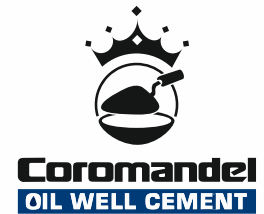
- Protocol and Statutory compliance activities.
- Adjustment / Rectification / Sequential Correction.
- Electrical Assembly & Installations.
- Obtaining Approvals & Final Testing:
 - Preliminary Measurements & Checks.
 - Light Engine Rolling.
 - Track Fitness Certification.
 - Railway Authority surveys.
- Commissioning & Handing over of Site

OUR CLIENTELE











 Sathavahana Ispat Limited



EARTH WORKS

- Soil Exploration & Survey.
- Slope Stability & Water Drainage Analysis.
- Excavation Works as per Design.
- Field compaction trial observations & computation.
- Applications of Geosynthetics in Track Formation.
- Rehabilitation of Existing Unstable Formations.
- Ground Improvements Techniques/Soft Ground Improvement.
- Earth Cutting & Embankment Works.
- Piling & Shoring works.



BRIDGES & CIVIL WORKS

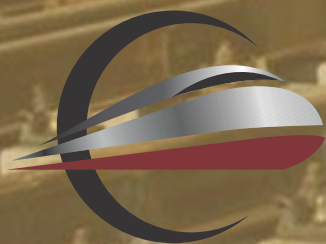
Complete EPCC for:

- Abutments & Bridges (Major/Minor) for ROB/RUB including Steel Girders.
- Roads & Infrastructure Works.
- Construction of Railway Warehouses, Locomotive Sheds and Railway Buildings & Platforms etc.
- OHE & High Mast/Lighting Foundations.
- In Motion Weigh Bridges.
- Level Crossings, Loading Platforms & CC Pathways.
- Water Supply Pipelining & CC Drainage Works.
- Railway Service Buildings construction.
- Stone Pitching & Micro Grading Works.



TRACK WORKS

- Track Laying & Linking.
- Hydraulic Lifting of Tracks & Ballast Packing.
- Track Alumino-Thermite (AT) / Flash Butt (FB) welding works.
- Assembly, Insertion and Installation of Points & Crossings including Motorized Points.
- Complete Track Renewal (CTR) Works including Rail Replacement, Ballast Screening, Overhauling & Through Packing.
- Track Works for Ballasted as well as Ballast-less tracks.



OVERHEAD ELECTRIFICATION (OHE) WORKS

- Design, Drawing & approval of 25KV, 50Hz Single Phase, Over Head Equipment & Traction Sub-Station.
- Supply, Erection and Commissioning of 25KV, 50Hz Single Phase Over Head Electrification.
- SCADA Installation
- SP Installation
- SSP Installation
- RTU Installation

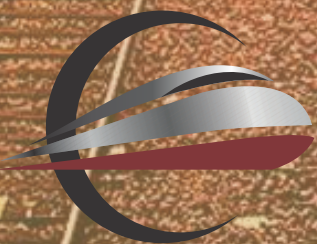


S&T WORKS

SIGNALLING & TELECOMMUNICATION

SIGNALLING

- Multiple Aspect Colour Light Signalling (MACLS).
- Electronic Interlocking (EI) System Installation.
- Automatic Block Signalling with Continuous Track Circuiting.
- Audio Frequency Track Circuiting (AFTC).
- Track Circuiting & Train Protection Warning System (TPWS) Installation.
- Train Actuated Warning Device (TAWD) installation.



RAILWAY O&M (OPERATION & MAINTENANCE)

- Track Maintenance & Repairs.
- Locomotive Maintenance.
- Locomotive Operations.
- Railway Yard Management.
- OHE & S&T Operations & Maintenance.
- IMWB O&M.
- Wagon Maintenance.



CONSULTANCY

- Feasibility Study for Rail Infrastructure Projects
- Specialized Solutions for Transport Logistics
- Support Services for existing and new Greenfield Projects
- Review of existing Transport Network and providing services for Augmentation of the same.
- Audit of the existing Railway Network including Contracts of Audit for Safety, Manpower Deployment, OHE and Signaling.
- Design Services for new Rail Terminals, Logistic Parks, Container Terminals, Warehouses for Bulk Cement & Food Grains and Railway Sidings for Ports, Power Plants, Steel Industries, Fertilizer Plants etc.



CORE AREAS OF CONSULTANCY



AREAS OF SERVICES

ECONOMIC STUDIES

- Appraisal of Rail Infrastructure Projects for economic feasibility
 - Costing & Study of the Transport System including Multi Modal Transport System such as Rail, Road, Waterways, etc.
 - Evaluation of Projects for the socio-economic impact on the environment for establishing green field projects.
 - Study of traffic trends and conduct detailed analysis and forecast towards traffic demands
 - Management studies for economic Appraisal for Logistic Solutions
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RAILWAY CIVIL ENGINEERING

- Conduct Engineering Survey of the site to fix the take off points and alignment of the proposed railway line into the plant from the nearest and most suitable track point.
 - Study of different alternatives taking into consideration the topography of the area and availability of land.
 - Taking longitudinal levels to assess the grades over the proposed alignment and to work out the approximate quantities of the earthwork required.
 - Site survey to take into account provision of bridges, culverts and crossings on the lead line alignment from take off point to plant boundary.
 - Preparation of Feasibility Report along with the conceptual plans and broad cost estimate as per Railway norms.
 - Detailed Engineering connected with Civil Engineering, Signaling & Telecommunication, OHE, Mechanical Engineering and Project Management etc.
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PROJECT MANAGEMENT

- Pre-Feasibility, Feasibility & Detailed Project Reports for Railway Systems
- Detailed Engineering Drawings, Project Planning & Scheduling
- Contracting Services including Bid Documents etc.
- Construction Management, Quality Assurance & Inspection and Project Audit

SIGNALING & TELECOMMUNICATIONS

- Map & Field Survey including isolation arrangements.
 - Feasibility Studies for Signaling & Telecommunication Systems of Railway yards
 - Modification & Improvements to existing systems such as Multiple Aspect Color Light Signaling etc. and Block Signals
 - System Planning & Design for Reception of Trains and Track Circuits
 - Detailed Engineering for Design of Home & Starter Signals
 - Tender Documentation, Bid Invitation & Evaluation, Project Preparation & Planning
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OVERHEAD ELECTRIFICATION

- Survey & Feasibility Studies for Provision of OHE Network for Railway Sidings
 - System Planning & Design (Overhead Equipment, Sub Stations, Switching Stations)
 - Detail Engineering for the entire system including Earthing & Protection Systems
 - Design of SCADA Remote Control System as per requirement
 - Tender Documentation, Bid Invitation & Evaluation and Planning
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MECHANICAL ENGINEERING

- Design / Sizing of Rolling Stock
 - Assistance in repairs of Rolling Stock
 - Design of Hopper Wagons, Container Flat Wagons, High Capacity Wagons
 - Design for Shunting Locos for in-plant operations
 - Modification to Wagon Design. Problem Evaluation & Selection of agencies for Rolling Stock Repair
 - Refurbishment of Locomotives / Wagons / Coaches
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RISK ANALYSIS

- Risk associated for Feasibility cum Preliminary Engineering Services
- The Risk Associated is tough terrain where surveys has to be carried out across Marshy Land, Naxal Areas, Mountain Regions, Hilly Terrains etc.
- Managing project delays due to Land Acquisition and other problems, we ensure client reimburses for the delays in execution of projects.

RECENT PROJECTS - COMPLETED

Gopalpur Ports Limited (GPL)

Arjeepalli, Dist. Ganjam, Odisha

1.8 Lakh m³ of Earthworks. 11,000 m³ of Ballast.
13 ETKM of Track Works. 11 ETKM of OHE Works.
1400+ m³ of RCC Works



RECENT PROJECTS - COMPLETED

Ramco Cements Limited

Haridaspur, Odisha

2 Lakh m³ of Earthworks. 11,000 m³ of Ballast.
5.8 ETKM of Track Works. 7 ETKM of OHE Works.
800+ m³ of RCC Works



RECENT PROJECTS - COMPLETED

Ramco Cements Limited

Mecheda, West Bengal

1.1 Lakh m³ of Earthworks. 10,000 m³ of Ballast.
5 ETKM of Track Works. 4.2 ETKM of OHE Works.
575+ m³ of RCC Works



PROJECTS IN PROGRESS

Ramco Cements Limited

Sanjamalla, Andhra Pradesh

27 Lakh m³ of Earthworks. 68,000 m³ of Ballast.
5 ETKM of Track Works. 4.2 ETKM of OHE Works.
575+ m³ of RCC Works



PROJECTS IN PROGRESS

Ramco Cements Limited

Jayantipuram, Andhra Pradesh

1.2 Lakh m³ of Earthworks. 8,000 m³ of Ballast.
3.5 ETKM of Track Works. 3.7 ETKM of OHE Works.
430+ m³ of RCC Works



PROJECTS IN PROGRESS

Ramco Cements Limited

Budawada, Andhra Pradesh

1.1 Lakh m³ of Earthworks. 6,100 m³ of Ballast.
3 ETKM of Track Works. 3.5 ETKM of OHE Works.
400+ m³ of RCC Works



OUR PAST GLORY

Zuari Cement Limited

Yerraguntla

Expansion of Rly siding from 2 million Tonnes to 5 million
for Zuari Cement, Yerraguntla Plant



OUR PAST GLORY

Zuari Cement Limited

Attipattu

1 million tonne grinding unit of Zuari Cement at Attipattu



OUR PAST GLORY

Ultra Tech (Formerly Rajashree Cement Limited)

Malkhed

Expansion works of Ultra Tech, formerly Rajashree Cement at Malkhed



OUR PAST GLORY

SV Multi Logitech Pvt. Ltd.

Shankarpally

S.V Multi Logitech Private Limited freight terminal and mega multimodal Logistic Park siding at shankerpally.



OUR PAST GLORY

Vicat Sagar Cements Pvt. Ltd.

Tandur

Vicat Sagar 5 million tonne cement plant at Tandur



OUR PAST GLORY

India Cement Limited

Parli

India cement grinding unit at Parli



OUR PAST GLORY

Bothra Shipping Services & Gupta Trading Co.

Hagari

Bothra shipping Iron ore siding at Hagari



OUR PREVIOUS PROJECTS

Kakinada Sea Ports Ltd.

Kakinada, Andhra Pradesh



ACC Limited

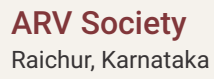
Wadi, Karnataka



Jaypee Group

Jayantipuram, Andhra Pradesh





RICPL

Raipur, Chhatisgarh



SEML

Raipur, Chhatisgarh



Rajashree Cement Ltd.

Malkhed, Karnataka



India Cement Ltd.

Tandur, Telangana



Zuari Cements Ltd.

Solapur, Maharashtra



MCL / TRCL

Jaggayapeta, Andhra Pradesh



K&R Rail Engineering Limited Contribution to Indian Railways per Annum by way of freight revenue in commissioning the following Railway Sidings

S.No.	Name of the Company	Freight	Traffic in mtpa
1	Vicat Sagar, Tandur	90 Crores	1.0 mtpa
2	India Cement, Tandur	50 Crores	0.6 mtpa
3	India Cement, Parli	215 Crores	0.3 mtpa
4	Ramco Cements, Jaggayyapet	300 Crores	2.5 mtpa
5	Zuari Cements, Sitapuram	50 Crores	0.3 mtpa
6	Bharati Cements, Yerraguntla	50 Crores	0.6 mtpa
7	Zuari Cements, Yerraguntla	50 Crores	1.0 mtpa
8	Jaypee Cement, Ramapuram	75 Crores	2.0 mtpa
9	Ultratech Cement, Malkhed Road	300 Crores	2.0 mtpa
10	Ramco Cements Narasingpally	50 Crores	0.5 mtpa
11	Ramco Cements Macheda	100 Crores	1.0 mtpa
12	Ramco Cements Haridaspur	75 Crores	0.5 mtpa
13	Gopalpur Ports Ltd, Gopalpur	500 Crores	6.0 mtpa
14	Kakinada Port	500 Crores	6.0 mtpa
15	Zuari Cements Sholapur	50 Crores	0.3 mtpa
16	Zuari Cements, Attipatu	50 Crores	0.3 mtpa
17	SEML, Raipur	50 Crores	0.3 mtpa
18	CECL, Raipur	50 Crores	0.3 mtpa
19	ACC Cements, Wadi	700 Crores	5.0 mtpa
20	ARV Cement Society, Raichur	20 Crores	2.0 mtpa
Total		3,300 Crores	32.0 mtpa

Consultancy Leading to 50 mtpa Traffic to Indian Railways

S.No.	Name of the Company	Traffic in mtpa
1	NTPC	5.0 mtpa
2	KPCL	3.0 mtpa
3	Marmagosa Port	5.0 mtpa
4	Bothra Shipping	1.0 mtpa
5	HPCL, BPCL & IOCL	2.0 mtpa
6	Dalmia Cements	2.0 mtpa
7	Sagar Cements	1.0 mtpa
8	Lafarge Cement	1.0 mtpa
9	Kesoram Cements	3.0 mtpa
10	Mott MacDonald Rail Consultants (I) Pvt Ltd	2.0 mtpa
11	Vizag Seaports	2.0 mtpa
12	IFFCO Paradeep	2.0 mtpa
13	Deccan Cements	1.0 mtpa
14	Penna Cements	2.0 mtpa
15	Chettinad Cements	2.0 mtpa
16	Reliance Cementation	2.0 mtpa
17	Sanghi Cements	1.0 mtpa
18	A.P. State Warehousing Corporation	3.0 mtpa
19	Jayjyothi Cement	1.0 mtpa
20	Zuari Fertilizers & Chemical Ltd.	3.0 mtpa
21	Kandla Port Trust	6.0 mtpa
Total		50.0 mtpa



K&R RAIL Engineering Limited

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